



Job Announcement

Position Needed: **Sales Executive/Consultant (3 positions)**

Job Description:

- To execute promotional and merchandising activities as assigned
 - To ensure the good business relations with all prospects/customers
 - To identify prospects & opportunities for sales
 - To work as outdoor sales/promotion
 - To follow up and daily communication with clients
 - To expand the new markets segmentation
 - To generate daily, weekly and monthly sales reports
 - To analyze current sales activities and identify opportunities
 - To assist various other tasks as assigned by the Sales Manager.
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Job Specification:

- Ability to work under pressure
 - Ability to take initiatives as well as being a good team player
 - Ability to achieve the assigned targets
 - Ability to travel alone to the provinces or others urban areas
 - Ability to communicate with clients by phone or face to face.
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Job Requirement:

- At least associate degree or equivalent in sales/marketing, engineering, or other related fields
 - Minimum 2 years of sales experiences in heavy equipment, generator, construction machinery/equipment, construction/electrical materials, MEP materials or other related fields
 - Sale experience in generator or construction/electrical materials and equipment is an advantages
 - Good sense of verbal & written in Khmer and English
 - Self-driven and self-motivation
 - Good interpersonal communication skills
 - Good computer knowledge with Microsoft Office, Email...
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How to apply: Interested candidates are required to send their CV to APE Office, address: No. 7G (Borey Hong Lay near Bayon TV), Street 371, Sangkat Steung Meanchey, Khan Meanchey, Phnom Penh, or can be sent by e-mail:

sarithnam@gmail.com

More information, please contact telephone: 012 278 999/087 855 878

Only short-listed candidates will be invited for an interview. CV will not be returned back.

Closing date: 30 December 2015